

17 maggio 2023

Solid World Group

Euronext Growth Milan | 3D Technology | Italy

Lancio stampante 3D per tessuti



Rating
BUY

Target Price
€ 9,15

Risk

Medium

S3D IM Price
€ 5,18

Stock Data

Price	€ 5,18
Target price	€ 9,15
Upside/(Downside) potential	76,7%
Ticker	S3D IM
Market Cap (€/mln)	€ 60,38
EV (€/mln)	€ 72,63
Free Float	21,30%
Share Outstanding	11.657.000
52-week high	€ 6,82
52-week low	€ 1,73
Average daily volumes (3 months)	176.604,55

Stocks performance relative to FTSE Italia Growth



Mattia Petracca | mattia.petracca@integraesim.it

Giuseppe Riviello | giuseppe.riviello@integraesim.it

Lancio della nuova stampante 3D per tessuti

Nel comunicato stampa del 16 maggio 2023, Solid World Group SpA, azienda a capo del Gruppo leader nel settore delle tecnologie digitali, della stampa 3D e del *manufacturing*, ha annunciato l'avvio della distribuzione sul mercato italiano della nuova stampante 3D Stratasys J850 TechStyle, in grado di realizzare tessuti decorativi. La vendita sarà gestita da Energy Group Srl, controllata di Solid World Group con sede a Bentivoglio (BO).

La stampante, il cui valore economico è pari a circa €0,40 mln e la cui produzione è coordinata dal software di gestione e progettazione di proprietà di Solid World Group, è in grado di realizzare decorazioni direttamente sui tessuti sfruttando la capacità multi-materiale e la tecnologia additiva 3DFashion.

Grazie allo sfruttamento della tecnologia di cui è dotata la stampante sarà possibile produrre capi d'abbigliamento, calzature e accessori di lusso, ottenendo risultati altrimenti irrealizzabili con i metodi tradizionali. La stampante funziona attraverso un processo interamente digitalizzato: il progetto del disegno, realizzato attraverso il software CAD, viene stampato direttamente sul tessuto, attraverso il rilascio di un polimero nell'area selezionata dall'operatore e il suo successivo indurimento. Inoltre, il cabinet della stampante contiene 7 cartucce per materiali, a partire da colori vividi a quelli totalmente trasparenti. La stampante è, per tanto, in grado di realizzare decorazioni con oltre 600.000 colori, impiegando materiali rigidi o flessibili e coprendo aree grandi fino a 2 metri quadrati, supportando, così, qualsiasi esigenza di design sia in termini cromatici che di texture.

In merito al lancio, Roberto Rizzo, fondatore e Presidente di Solid World Group, dichiara: *“La stampa 3D è ormai una tecnologia avanzata in grado di supportare le imprese in diversi settori. Il settore del fashion di lusso è un settore trainante per l'economia mondiale ed anche in questo settore la stampa 3D offre nuove ed innovative possibilità agli operatori del settore. Realizzare decorazioni direttamente sui tessuti, con tecnologia di stampa 3D, consente da un lato agli stylist di dare spazio alla creatività in forme finora inesplorate. Dall'altro si tratta di una scelta orientata alla sostenibilità, in quanto questa tecnologia consente di evitare sprechi di materiale sfruttando appieno le risorse a disposizione”.*

Tenendo in considerazione il comunicato, confermiamo la nostra raccomandazione: **target price € 9,15, rating BUY e risk MEDIUM.**

Economics & Financials

TABLE 1 – ECONOMICS & FINANCIALS

CONSOLIDATED INCOME STATEMENT (€/mln)	FY21A*	FY22A	FY23E	FY24E	FY25E
Revenues	55,08	57,75	61,30	67,55	77,50
Other Revenues	3,12	3,02	2,40	2,45	2,50
Value of Production	58,20	60,76	63,70	70,00	80,00
COGS	24,26	25,25	25,90	28,40	32,00
Services	18,06	18,86	18,90	20,50	23,40
Use of Asset	1,41	1,45	1,50	1,70	1,90
Employees	9,57	10,20	10,40	10,95	12,30
Other Operating Expenses	1,09	0,98	1,00	1,10	1,20
EBITDA	3,82	4,02	6,00	7,35	9,20
<i>EBITDA Margin</i>	6,6%	6,6%	9,4%	10,5%	11,5%
<i>Extraordinary Items</i>	0,27	0,08	0,00	0,00	0,00
<i>EBITDA Adj.</i>	4,09	4,10	6,00	7,35	9,20
<i>EBITDA Adj. Margin</i>	7,0%	6,7%	9,4%	10,5%	11,5%
D&A	2,67	2,62	2,80	3,00	3,20
EBIT	1,15	1,40	3,20	4,35	6,00
<i>EBIT Margin</i>	2,0%	2,3%	5,0%	6,2%	7,5%
Financial Management	(0,50)	(0,82)	(0,40)	(0,45)	(0,50)
EBT	0,65	0,58	2,80	3,90	5,50
Taxes	0,78	0,46	0,80	1,15	1,60
Net Income	(0,13)	0,11	2,00	2,75	3,90

CONSOLIDATED BALANCE SHEET (€/mln)	FY21A*	FY22A	FY23E	FY24E	FY25E
Fixed Asset	18,75	21,94	21,10	20,60	19,85
Account receivable	18,25	18,72	19,20	20,00	21,00
Inventories	2,73	2,62	3,00	3,35	4,00
Account payable	12,42	12,52	13,00	14,30	16,20
Operating Working Capital	8,56	8,82	9,20	9,05	8,80
Other Receivable	3,04	3,53	3,60	3,90	4,20
Other Payable	9,10	9,41	9,00	9,80	11,00
Net Working Capital	2,50	2,93	3,80	3,15	2,00
Severance Indemnities & Provision	3,66	3,98	4,00	4,20	4,40
NET INVESTED CAPITAL	17,59	20,90	20,90	19,55	17,45
Share Capital	0,83	1,17	1,17	1,17	1,17
Reserves and Retained Profits	2,65	7,17	7,29	9,29	12,04
Net Profit	(0,13)	0,11	2,00	2,75	3,90
Equity	3,35	8,46	10,46	13,21	17,11
Minorities Equity	0,38	0,19	0,38	0,38	0,38
Cash and Cash Equivalent	3,29	3,88	4,98	7,53	12,43
Short-Term Financial debt	11,85	8,22	7,55	7,50	7,40
ML Term Financial Debt	5,30	7,91	7,50	6,00	5,00
Net Financial Position	13,86	12,25	10,07	5,97	(0,03)
SOURCES	17,59	20,90	20,90	19,55	17,45

CONSOLIDATED CASH FLOW (€/mln)	FY22A	FY23E	FY24E	FY25E
EBIT	1,40	3,20	4,35	6,00
Taxes	0,46	0,80	1,15	1,60
NOPAT	0,94	2,40	3,20	4,40
D&A	2,62	2,80	3,00	3,20
Change in receivable	(0,46)	(0,48)	(0,80)	(1,00)
Change in Inventories	0,11	(0,38)	(0,35)	(0,65)
Change in payable	0,10	0,48	1,30	1,90
Other Changes	(0,18)	(0,48)	0,50	0,90
Change in NWC	(0,44)	(0,87)	0,65	1,15
Change in Provision	0,31	0,02	0,20	0,20
OPERATING CASH FLOW	3,43	4,36	7,05	8,95
Investments	(5,8)	(2,0)	(2,5)	(2,5)
FREE CASH FLOW	(2,38)	2,40	4,55	6,50
Financial Management	(0,82)	(0,40)	(0,45)	(0,50)
Change in Payable to Banks	(1,02)	(1,08)	(1,55)	(1,10)
Change in Equity	4,81	0,18	0,00	0,00
FREE CASH FLOW TO EQUITY (FCFE)	0,59	1,10	2,55	4,90

Stime come da ultimo documento di Equity Reseach (Update) del 03/04/2023

Source: SolidWorld Group

*Pro-forma data

Disclosure Pursuant to Delegated Regulation UE n. 2016/958

Analyst/s certification

The analyst(s) which has/have produced the following analyses hereby certifies/certify that the opinions expressed herein reflect their own opinions, and that no direct and/or indirect remuneration has been, nor shall be received by the analyst(s) as a result of the above opinions or shall be correlated to the success of investment banking operations. Neither the analysts nor any of their relatives hold administration, management or advising roles for the Issuer. Mattia Petracca is Integrae SIM's current Head of Research. Giuseppe Rivello, Alessandro Colombo, Edoardo Luigi Pezzella and Alessandro Elia Stringa are the current financial analysts.

Disclaimer

This publication was produced by INTEGRAE SIM SpA. INTEGRAE SIM SpA is licensed to provide investment services pursuant to Italian Legislative Decree n. 58/1998, released by Consob, with Resolution n. 17725 of March 29th 2011.

INTEGRAE SIM SpA performs the role of corporate broker for the financial instruments issued by the company covered in this report.

INTEGRAE SIM SpA is distributing this report in Italian and in English, starting from the date indicated on the document, to approximately 300 qualified institutional investors by post and/or via electronic media, and to non-qualified investors through the Borsa Italiana website and through the leading press agencies.

Unless otherwise indicated, the prices of the financial instruments shown in this report are the prices referring to the day prior to publication of the report. INTEGRAE SIM SpA will continue to cover this share on a continuing basis, according to a schedule which depends on the circumstances considered important (corporate events, changes in recommendations, etc.), or useful to its role as specialist.

The table below, shows INTEGRAE SIM's recommendation, target price and risk issued during the last 12 months:

Date	Price	Recommendation	Target Price	Risk	Comment
08/07/2022	2,26	Buy	8,65	Medium	Initiation of Coverage
08/08/2022	1,97	Buy	8,65	Medium	Breaking News
13/09/2022	1,97	Buy	8,65	Medium	Breaking News
07/10/2022	2,48	Buy	8,65	Medium	Update
06/02/2022	2,45	Buy	8,65	Medium	Breaking News
23/02/2023	3,52	Buy	8,65	Medium	Breaking News
03/04/2023	6,98	Buy	9,15	Medium	Update
28/04/2023	6,00	Buy	9,15	Medium	Breaking News

The list of all recommendations on any financial instrument or issuer produced by Integrae SIM Research Department and distributed during the preceding 12-month period is available on the Integrae SIM website.

The information and opinions contained herein are based on sources considered reliable. INTEGRAE SIM SpA also declares that it takes all reasonable steps to ensure the correctness of the sources considered reliable; however, INTEGRAE SIM SpA shall not be directly and/or indirectly held liable for the correctness or completeness of said sources. The most commonly used sources are the periodic publications of the company (financial statements and consolidated financial statements, interim and quarterly reports, press releases and periodic presentations). INTEGRAE SIM SpA also makes use of instruments provided by several service companies (Bloomberg, Reuters, JCF), daily newspapers and press in general, both national and international. INTEGRAE SIM SpA generally submits a draft of the analysis to the Investor Relator Department of the company being analyzed, exclusively for the purpose of verifying the correctness of the information contained therein, not the correctness of the assessment. INTEGRAE SIM SpA has adopted internal procedures able to assure the independence of its financial analysts and that establish appropriate rules of conduct for them. Integrae SIM S.p.A. has formalised a set of principles and procedures for dealing with conflicts of interest. The Conflicts Management Policy is clearly explained in the relevant section of Integrae SIM's web site (www.integraesim.it). This document is provided for

information purposes only. Therefore, it does not constitute a contractual proposal, offer and/or solicitation to purchase and/or sell financial instruments or, in general, solicitation of investment, nor does it constitute advice regarding financial instruments. INTEGRAE SIM SpA does not provide any guarantee that any of the forecasts and/or estimates contained herein will be reached. The information and/or opinions contained herein may change without any consequent obligation of INTEGRAE SIM SpA to communicate such changes. Therefore, neither INTEGRAE SIM SpA, nor its directors, employees or contractors, may be held liable (due to negligence or other causes) for damages deriving from the use of this document or the contents thereof. Thus, Integrae SIM does not guarantee any specific result as regards the information contained in the present publication, and accepts no responsibility or liability for the outcome of the transactions recommended therein or for the results produced by such transactions. Each and every investment/divestiture decision is the sole responsibility of the party receiving the advice and recommendations, who is free to decide whether or not to implement them. Therefore, Integrae SIM and/or the author of the present publication cannot in any way be held liable for any losses, damage or lower earnings that the party using the publication might suffer following execution of transactions on the basis of the information and/or recommendations contained therein.

This document is intended for distribution only to professional clients and qualified counterparties as defined in Consob Regulation no. 20307/2018, as subsequently amended and supplemented, either as a printed document and/or in electronic form.

Rating system (long term horizon: 12 months)

The BUY, HOLD and SELL ratings are based on the expected total return (ETR – absolute performance in the 12 months following the publication of the analysis, including the ordinary dividend paid by the company), and the risk associated to the share analyzed. The degree of risk is based on the liquidity and volatility of the share, and on the rating provided by the analyst and contained in the report. Due to daily fluctuations in share prices, the expected total return may temporarily fall outside the proposed range

Equity Total Return (ETR) for different risk categories

Rating	Low Risk	Medium Risk	High Risk
BUY	ETR \geq 7.5%	ETR \geq 10%	ETR \geq 15%
HOLD	-5% < ETR < 7.5%	-5% < ETR < 10%	0% < ETR < 15%
SELL	ETR \leq -5%	ETR \leq -5%	ETR \leq 0%
U.R.	Rating e/o target price Under Review		
N.R.	Stock Not Rated		

Valuation methodologies (long term horizon: 12 months)

The methods that INTEGRAE SIM SpA prefers to use for value the company under analysis are those which are generally used, such as the market multiples method which compares average multiples (P/E, EV/EBITDA, and other) of similar shares and/or sectors, and the traditional financial methods (RIM, DCF, DDM, EVA etc). For financial securities (banks and insurance companies) Integrae SIM SpA tends to use methods based on comparison of the ROE and the cost of capital (embedded value for insurance companies). The estimates and opinions expressed in the publication may be subject to change without notice. Any copying and/or redistribution, in full or in part, directly or indirectly, of this document are prohibited, unless expressly authorized.

Conflict of interest

In order to disclose its possible interest conflict Integrae SIM states that:

- It operates or has operated in the past 12 months as the entity responsible for carrying out the activities of Euronext Growth Advisor of the SolidWorld SpA;
- It plays, or has played in the last 12 months, role of specialist financial instruments issued by SolidWorld SpA;
- It carries out media marketing activities on behalf of SolidWorld SpA;
- In the IPO phase, Integrae SIM played the role of global coordinator.

Production Date: 16/05/2023 h. 18:00 pm

Publication Date: 17/05/2023 h. 9:00 am